




## FACTS & FIGURES

Founded in 1950, we are one of the largest European law firms specializing in intellectual property law, and one of the very few led by an all-female management team. We have the practical and legal experience and professional reputation and insight to provide you with comprehensive European IP legal services with a global perspective.

### OUR OFFICES

**3** EUROPEAN HEADQUARTERS  Munich Germany  Lugano Switzerland  Milan Italy **+10** OTHER EUROPEAN OFFICES

### HOW WE WORK

For each matter we choose the attorney(s) with the best fit for the client's needs and value proposition, assessing subject matter expertise and legal specialization, efficiency, and previous success experience in similar cases. This approach generally translates to successful outcomes at significant time and cost savings, all to the client's benefit. We handle everything from filing to prosecution to litigation and opinions, and each of these activities strategically complements the other, leading to increased quality at each stage.

### OUR TEAM

**~150** Paralegals and administrative staff  **~100** Attorneys

















- 20** European patent attorneys
- 45** European trademark & design attorneys
- 15** European patent litigators & attorneys-at-law before the UPC
- 20** International trial lawyers
- 15** IP specialists

**50%** of our attorneys are women 

### OUR ATTORNEYS

Coming from Europe, the US and Asia, they give the firm an international outlook and experience from different legal systems, as well as practical business and strategic insight from servicing firms and corporate and university/research clients around the world. As we are fluent in several working languages, we are able to assist clients and colleagues without any language barriers.

### TECHNICAL FIELDS OF EXPERTISE

 Agricultural technology	 Chemistry & polymers	 IT & software
 Artificial intelligence	 Electrical engineering	 Mechanical engineering
 Automotive technology	 Financial technology	 Medical devices
 Biotechnology	 Food science	 Pharmaceuticals
 Cannabinoids	 Green/renewable energy	 Telecommunications
 Chemical engineering		

### FILES UNDER MANAGEMENT

 **6K** Clients  **70K** Patents, Designs & Utility Models  **150K** Trademarks

### EUROPEAN FILING RATES

PCT/European patents	European trademarks	European designs	Patent/trademark ratio	
<b>600</b> filing/yr	<b>350</b> filing/yr	<b>250</b> filing/yr	<b>60%</b>	<b>40%</b>
<b>21K</b> total filings since 1978	<b>13K</b> total filings since 1996	<b>4K</b> total filings since 2003	patents	trademarks

### EUROPEAN LITIGATION

 **20 - 30/yr** European patent oppositions/litigation  **50 - 60/yr** European trademark oppositions/litigation

### OUR STRENGTH

As we are aware of and sensitive to our foreign associates' and clients' budget requirements, we put a premium on efficient and timely communication to address costs, timelines, risk/reward priorities, and any adjustments that need attention. Our proprietary, in-house developed IT case management and docketing system helps us with efficient, cost-effective and focused oversight.